

The Corporate and Commercial Practice at NJORD Latvia: Comprehensive Legal Solutions for Local and International Clients

At NJORD Latvia, our Corporate and Commercial department is recognized for providing top-tier legal services to both prominent local businesses and international companies. We offer a comprehensive range of services, covering all aspects of contractual and corporate law, including dispute resolution when necessary. With multilingual expertise, our Riga-based team is capable of advising clients in Latvian, English, Russian, and German, maintaining strong international relationships with law firms beyond the Baltics to ensure seamless global service.

A Team of Highly Specialized Experts

Our Corporate department consists of highly experienced lawyers, each with expertise in various areas of law, allowing us to offer well-rounded advice and strategic solutions. The department is led by **Dmitri Kolesnikov**, a corporate law specialist with over 30 years of experience. His additional expertise in real estate and banking plays a crucial role in assisting clients with M&A deals and investment matters, especially in cases where real estate is a major asset.

The team also includes **Anna Kosinska**, an accomplished litigator known for her exceptional analytical and drafting abilities. **Gunta Miltina**, who manages all company registration procedures, also has specialized knowledge in regulatory law, providing comprehensive support to clients navigating regulatory complexities.

For cases involving wind farm acquisitions or investments in energy providers, **Andris Strazds**, our energy law expert, is integral to ensuring that all legal aspects of energy-related transactions are meticulously handled.

In 2024, our team expanded with the addition of two senior associates, **Ieva Krasovska** and **Zane Ozola**, both specialists in construction and procurement law. Their expertise will be instrumental in contract drafting and transactional matters, particularly in large-scale construction projects. Additionally, Zane Ozola, who is admitted to practice law in both Latvia and Germany, brings valuable experience from her time practicing in Germany, strengthening our ability to attract and serve German clients.

Global Collaboration and Cross-Border Expertise

At NJORD, we have a strong network of corporate groups across different countries that collaborate closely on various cases. This enables us to refer work across borders and efficiently handle cross-border matters. In many instances, we act as the key contact for international deals, such as our role in launching operations for **ANEX TOUR** in the Baltics.

Key Areas of Practice

NJORD's Corporate and Commercial team provides a full spectrum of corporate legal services for both local and international clients. Our areas of expertise include:

- **Corporate Governance:** Assisting clients with corporate restructuring, group structure development, shareholder register maintenance, and advising on share transfers and capital changes.
- **Mergers and Acquisitions (M&A):** Handling high-value acquisitions, sales, and group restructuring, along with conducting thorough legal due diligence.
- **Commercial Contracts:** Drafting and managing contracts for day-to-day business operations.
- **Company Formation and Share Transfers:** In the past year, we have seen an increase in requests related to company incorporation and share transfers, including drafting share purchase agreements

and managing corporate procedures.

Embracing Innovation through Automation

In 2020, NJORD's Baltic offices adopted **AVOKAADO** software, an innovative platform for contract automation and knowledge management. Our Corporate department in Riga has fully embraced this technology, implementing solutions to automate routine corporate document processes, such as company incorporation, share transfers, amendments to Articles of Association (AoA), share capital adjustments, and drafting minutes for shareholder and board meetings. Our goal is to continue automating as much of the corporate and commercial drafting process as possible to enhance efficiency and accuracy.

With our commitment to innovation and deep expertise across multiple legal fields, NJORD Latvia is well-positioned to provide comprehensive and strategic legal solutions tailored to the unique needs of each client, whether local or international.



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